



MISSION STATEMENT

Slater Automotive Services provides scheduled maintenance programs, predictive maintenance, as well as breakdown repairs. Continued training and updated tooling constantly raise the bar and separate the capabilities of Slater Automotive from other repair facilities.



Preventive Versus Predictive Maintenance Costs

With preventive maintenance, parts are replaced on the vehicle manufacturer's schedule to ensure trouble free, reliable driving. Preventative maintenance includes lube, oil & filter service, vehicle inspections and testing.

With predictive maintenance, parts such as tires and brakes are replaced as they wear out. This allows you time to plan for repair costs, instead of unscheduled repair and towing costs . . . not to mention the inconvenience of loss of transportation.

Faulty or wearing parts may be found during routine service, instead of having breakdown repairs later on. Keeping aware of your vehicle's maintenance program or repair needs may prevent breakdown repairs and unscheduled parts failures.

Two FYI's TO HELP YOU SAVE MONEY, TIME AND AGGRAVATION

TIRE PRESSURE MONITOR SYSTEMS

Tire monitors have been on select vehicles for many years. Starting in 2008, ALL vehicles sold in the USA will have them.

What they don't tell you at the auto parts store is that FIX-A-FLAT tire sealant WILL DESTROY the sensors. No ifs, ands, or maybe . . . it will destroy the sensor as soon as it's in the tire. With replacement of the sensors well over \$100 each, a \$4 can of sealant is a bad idea.



COOLANT FLUSHES – A FORGOTTEN FLUID

Coolant is sometimes called the "forgotten fluid". Many car makers claim their fluid is good for 100,000 miles, or 5 years. Sadly, this doesn't hold true in the real world.

As coolant degrades, a chemical reaction causes ELECTROLYSIS. This reaction corrodes aluminum, which is used for most cooling systems on the cylinder heads, radiator, and heater core.

We've recently replaced several heater cores. These failures may have been prevented by regular coolant flushes. The replacement of heater cores average over \$500 and COULD BE PREVENTED with a simple coolant exchange.

See: www.DexCoolSettlement.com for details on the General Motors class action lawsuit.

Summer 2011

COMPANY HISTORY

Those of you that have been coming for many years may already know my story. Newer clients may not have heard that Slater Automotive is the ONLY service center within 65 miles that has been awarded the ASE Blue Seal of Excellence. This coveted award is only presented to those shops meeting the strict requirements of training, tooling, ASE certifications, and a code of ethics. For more information on the ASE Blue Seal of Excellence, visit www.ASE.com.

I began training for this business in high school by studying electronics. Instead of taking only a few credits in electronics, I took 10. I racked up career-related classes when other kids were messing around. I finished 2nd in my class on the SAT's and top in class on the ASVAB tests. I am still very proud that I was at the top of the class.

After high school, I continued my studies in electronics and automotives at Ivy Tech College.

Since college, I obtained my ASE Master Tech Certifications and have attended many continuing education classes since earning that certification. I continue to attend classes every month for new technologies such as Hybrid vehicles.

Slater Automotive, the company, was started in 1998. I served as an instructor and trainer for garages, body shops, and dealerships. I taught other service technicians how to use and understand the repair information systems for modern automotive electronics. I assisted 2400 shops in 32 counties!

The driving need for a local electronics specialist brought me back to South Bend in the Fall of 2000. Upon my return, I began as a specialist for dealers and garages in the area. Essentially, when other shops had problems, they called on me for help. As the word spread, I was asked to service individual client vehicles.

By 2004, there were over 500 vehicles coming to me for service. It was time for the business to incorporate and expand to handle those needs. Due to the increasing demand, additional mechanics were brought in to help in 2008.

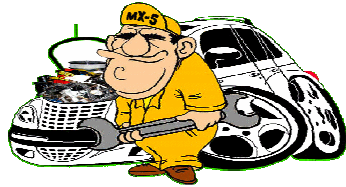
I spend my free time as a member of Lions International Club and the International Automotive Technicians Network. I am a Trustee of my church and am on the Advisory Board of local high school automotive programs.

Formula for success: rise early, work hard, strike oil. ~ J. Paul Getty

Ask Motor Mike:

Here are answers to some common questions that I receive:

Q: Do you do oil changes, tires & alignments and air conditioning?



A: Yes, Yes and Yes! We are a complete service center, from A/C & alignments to tires & transmissions.

Q: What are your hours?

A: Slater Automotive Services is open Monday through Friday from 8 a.m. to 6 p.m.

Q: Can I wait during the service?

A: Yes! During normal business hours, you can enjoy free high speed Wi-Fi, movies, books, TV, or a quick nap.

Q: Can I drop off after hours?

A: Yes! The after-hours key drop is located on the big door.

Q: Do you work on Hybrid vehicles?

A: Yes! We have Hybrid certifications.

Q: Can you work on electrical/electronic problems?

A: Yes! My degrees are both automotive and electronics.

Q: Do you offer rental cars?

A: Yes! We offer pickup/drop off with special rates from Enterprise Car Rental on US933.

Q: Do you take credit/debit cards?

A: Yes! We welcome Visa, MC, & Discover.

Q: How do you advertise?

A: We build our business from word-of-mouth advertising. Without billboards, newspaper ads, TV spots, & radio commercials, we keep our costs at a minimum. That's why our rates are 33% lower than most dealerships, independents, and chain stores.



SLATER AUTOMOTIVE SERVICES
50785 Mayflower Road
South Bend, IN 46628
Tel: (574) 220-1072
Open Monday through Friday
8 a.m. to 6:00 p.m.



Slater

Automotive Services
ASE Master Certified Automotive Consultant
574-220-1072

Repair • Diagnosis • Information
Computerized Engine Controls

50785 Mayflower Road
South Bend, IN 46628



Thank you for choosing
SLATER
AUTOMOTIVE
SERVICES

SUMMER 2011



"Hard to find, easy
to recommend"

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